

Mr Lo Fook Kheong

(1934)

Accession number: C15012

Track Number: C15012_0001, C15012_0002, C15012_0003, C15012_0004

Duration: 01:51:55

Language/Dialect: Cantonese

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| Track: C15012_0001 | Time frame: 00:00:00 - 00:10:00 |
| <p>Synopsis:</p> <p>1934 年于怡保出生。家人背景。教育背景。大顺街住家的位置、结构、建筑材料以及所做过的装修工程。</p> | |
| Track: C15012_0001 | Time frame: 00:10:00 - 00:20:00 |
| <p>Synopsis:</p> <p>继续谈及大顺街住家所做过的装修工程。睡觉的空间。客厅的摆设。吃饭的地方。天井和厨房的位置。得知日本进攻的消息后举家逃难到浮罗山背。提及和平后才搬到大顺街去住。日治时期所住过的地方。提及日军占领时，父亲把货物藏起来，店铺找人看管。提及逃难的路线。父亲在家人逃难以后，留在店铺与员工一起搬货。</p> | |
| Track: C15012_0001 | Time frame: 00:20:00 - 00:31:03 |
| <p>Synopsis:</p> <p>日治时期曾经在亚依淡念书。描述有一天与父亲在一起时，遇到肃清的情景。日治时期在亚依淡拖着皮箱子卖物品的情景。和平以后回到大顺街，在哈菁学校上学。描述有一名同事在爆炸发生时害怕得抱着柱子，断了两根手指。事后看到父亲的惊慌。描述肃清如何进行。提及日治时期的食物。搬回来大顺街以后的日常生活。</p> | |

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| Track: C15012_0002 | Time frame: 00:00:00 - 00:10:12 |
| <p>Synopsis:</p> <p>日治结束以后，恢复店铺的生意经营。放学以后的活动。1955 年开始出来工作，当布料推销员。描述工作范围。工作的交通工具。推销布料的地点。工作的流程。刚开始工作时所请教的对象。如何学习有关布料方面的知识。在檳城工作了五年以后被调到新加坡去工作。在新加坡工作的薪资、工作的范围。工作上的挑战。</p> | |
| Track: C15012_0002 | Time frame: 00:10:12 - 00:20:07 |
| <p>Synopsis:</p> <p>继续提及工作上的挑战。描述做生意的手法。接到的第一份订单。做生意的手法。工作时的日常生活。办公室的位置。继续描述工作时的日常生活。推销布的地点。提及布的种类。1965 年回到檳城工作。解释布的种类。</p> | |
| Track: C15012_0002 | Time frame: 00:20:07 - 00:31:03 |
| <p>Synopsis:</p> <p>解释老人和年轻人的喜好差异。提及比较厚的布以及比较耐用的布。收藏布样品所用的工具。出外工作时所用的工具。所售卖的布的种类。本身所喜欢穿的布的种类。提及购布的店名。描述不容易相处的顾客。遇到这些顾客时如何处理。卖布生意成功的关键之处。卖布生意的旺季。</p> | |
| Track: C15012_0003 | Time frame: 00:00:00 - 00:10:00 |
| <p>Synopsis:</p> <p>工作的时间和活动。卖布生意成功的关键。描述工作背景。1986 年回来接手金铺生意。2000 年把另一间店搬到现址。搬到现址的原因。金铺的创立年份。提及在店里工作的老员工。提及如今的货比以前多。</p> | |

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| Track: C15012_0003 | Time frame: 00:10:00 - 00:20:00 |
| <p>Synopsis:</p> <p>本身金铺的特别之处。回来接手金铺的原因。把开在吉隆坡的洗衣店交给太太打理，回来槟城接手生意。接手时所看到的生意情况以及解决方式。目前经营生意的心态。搬到现址后所进行过的装修工作。在金铺所扮演的角色。员工的人数。员工之间的工作分配。</p> | |
| Track: C15012_0003 | Time frame: 00:20:00 - 00:31:03 |
| <p>Synopsis:</p> <p>开店的时间。员工的工作。关店的时间。关店时的工作程序。提及在管理员工方面所注重的事情。年轻人和老人购买金饰的喜好。金铺的旺季。年轻人和老人购买金饰的喜好。提及中国人喜欢购买鱼款式的金。多数上门的顾客为熟客的原因。</p> | |
| Track: C15012_0004 | Time frame: 00:00:00 - 00:10:01 |
| <p>Synopsis:</p> <p>实行消费税以后生意下降。店铺休息的日子。提及有朋友从吉隆坡上来买金。生意变差的原因。如何应对。描述所加入的槟州金钻珠宝商公会。身为主席的职务。公会的常年大会。</p> | |
| Track: C15012_0004 | Time frame: 00:10:01 - 00:18:46 |
| <p>Synopsis:</p> <p>描述曾经在槟城所举办的常年大会。如今经营店铺的心态。为何认为一定要照顾旧员工。对这门生意的希望。</p> | |

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| Track: C15012_0001 | Time frame: 00:00:00 - 00:10:00 |
| <p>Synopsis:</p> <p>Born in Ipoh in 1934. Family background. Education background. The location, structure, building materials and renovation work done for the house in Rope Walk.</p> | |
| Track: C15012_0001 | Time frame: 00:10:00 - 00:20:00 |
| <p>Synopsis:</p> <p>Continued with the renovation work done to Rope Walk house. The sleeping space. Decoration in the living room. The dining space. The airwell and kitchen locations. The whole family fled to Balik Pulau when they heard about the Japanese invasion. Mentioned shifting to Rope Walk after the war. Places stayed during the Japanese occupation. Mentioned his father hiding goods and employing people to look after the shop during the Japanese occupation. Mentioned the escape route. His father stayed back to help with the goods shifting together with other employees when the whole family had fled.</p> | |
| Track: C15012_0001 | Time frame: 00:20:00 - 00:31:03 |
| <p>Synopsis:</p> <p>Studied in Air Itam during the Japanese occupation. Described the <i>Sook Ching</i> (purge through cleansing) experienced with his father. Described carrying goods in a leather suitcase for sale in Air Itam during the Japanese occupation. Back to Rope Walk and studied at Hutchings School after the war. Described a colleague who was so frightened that he hugged the pillar when explosion happened, breaking him two fingers. His father's post-explosion consternation. Described how the <i>Sook Ching</i> was carried out. Mentioned the food during Japanese rule. His daily life after returning to Rope Walk.</p> | |

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| Track: C15012_0002 | Time frame: 00:00:00 - 00:10:12 |
| <p>Synopsis:</p> <p>The goldsmith shop resumed operation when Japanese rule ended. After-school activities. Worked as a cloth salesman beginning 1955. Described his job scopes. Vehicle for work. The cloth selling locations. Workflow. His consultant when he first started the work. Way to gain knowledge about cloth. Transferred to work in Singapore after working in Penang for five years. Wages and job scopes when working in Singapore. Challenges faced at work.</p> | |
| Track: C15012_0002 | Time frame: 00:10:12 - 00:20:07 |
| <p>Synopsis:</p> <p>Continued to mention about challenges faced at work. Described his way of doing business. The first order received. His way of doing business. Daily routine of working life. The office location. Continued describing the daily routine of working life. Cloth selling locations. Mentioned the types of cloth. Back to work in Penang in 1965. Explained the types of cloth.</p> | |
| Track: C15012_0002 | Time frame: 00:20:07 - 00:31:03 |
| <p>Synopsis:</p> <p>Explained the differences between the young and old people's preference. Mentioned the thicker and more durable cloth. Tools used to keep cloth samples. Tools used when working outside. Types of cloth sold. His selection of cloth for his own clothes. Mentioned names of the purchasers. Described difficult customers. How to deal with them. The key of success for clothing business. The peak season for clothing business.</p> | |
| Track: C15012_0003 | Time frame: 00:00:00 - 00:10:00 |
| <p>Synopsis:</p> <p>Working hours and job. The key of success for clothing business. Described his career background. Took over the goldsmith shop in 1986. Moved another shop to the current location in 2000. The reason of doing so. The year of establishment of the goldsmith shop. Mentioned old employees. Mentioned that there are more stocks now than before.</p> | |

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| Track: C15012_0003 | Time frame: 00:10:00 - 00:20:00 |
| <p>Synopsis:</p> <p>What was so special about his shop. Reason for the taking over. Handed over his Kuala Lumpur laundry business to his wife. Back to Penang to take over the goldsmith shop. What he observed by the time he took over the business and how he handled the issues. His current state of mind about managing the business. Renovation done after shifting to the current address. Role played in the goldsmith shop. Number of employees. Division of work amongst the employees.</p> | |
| Track: C15012_0003 | Time frame: 00:20:00 - 00:31:03 |
| <p>Synopsis:</p> <p>The shop's opening hours. Work of the employees. Closing time. The procedures of closing the shop. What he emphasized in terms of employee management. The old and young people's gold purchasing preference. The goldsmith shop's peak season. The old and young people's gold purchasing preference. Mentioned that Mainland Chinese liked to buy gold with a fish shape. Why those frequented the shop were mostly long-time customers.</p> | |
| Track: C15012_0004 | Time frame: 00:00:00 - 00:10:01 |
| <p>Synopsis:</p> <p>The drop in business after the implementation of Goods and Services Tax (GST). Days off for the shop. Mentioned there were friends from Kuala Lumpur who came to buy gold here. The reason of the drop in business. How to handle the drop. Described Penang Goldsmiths & Jewellers Association. His duties as the president. The annual meeting of the Association.</p> | |
| Track: C15012_0004 | Time frame: 00:10:01 - 00:18:46 |
| <p>Synopsis:</p> <p>Described the annual meeting held in Penang. His current state of mind in managing the shop. Why he deemed it a must to take care of the old employees. His hope for the business.</p> | |