

Mr Abdul Malik bin M. Abdul Gaffar

(1955)

Accession number: SF1501

Track Number: SF1501\_0001, SF1501\_0002, SF1501\_0003

Duration: 01:25:17

Language/Dialect: Malay

<b>Track: SF1501_0001</b>	<b>Time frame: 00:00:00 - 00:10:03</b>
<p>Synopsis:</p> <p>Lahir di India pada tahun 1955. Datang ke Pulau Pinang semasa berumur 5 tahun. Mendapat pendidikan rendah di Sekolah Hutchings pada mulanya, dan sambung pelajaran di India selepas ayah meninggal dunia. Menziarahi Pulau Pinang setiap lima tahun semasa masih belajar. Menetap semula di Pulau Pinang sejak lebih kurang 20 tahun. Menghuraikan sejarah perniagaan Kedai M. Abdul Gaffar. Barangan yang diimport dan dieksport. Negara mengeksport. Latar belakang keluarga. Sejarah perniagaan.</p>	
<b>Track: SF1501_0001</b>	<b>Time frame: 00:10:03 - 00:20:07</b>
<p>Synopsis:</p> <p>Sebab mewujudkan jualan runcit selain jualan borong. Sebab menjual kedai di Lebu Penang semasa berumur 17 tahun. Modal permulaan perniagaan. Sebab memilih perniagaan import eksport. Bagaimana ayah beliau memulakan perniagaan ini. Cara untuk mempamerkan barangan yang dijual kepada pelanggan di luar negeri. Pengangkutan yang diambil untuk pergi berniaga di luar negeri. Sebab beliau lebih memfokuskan pada pelanggan di Johor. Memindahkan perniagaan ke Lebu Pasar pada tahun 1980.</p>	
<b>Track: SF1501_0001</b>	<b>Time frame: 00:20:07 - 00:31:03</b>
<p>Synopsis:</p> <p>Waktu operasi kedai pada masa dahulu dan sekarang. Mengatakan bahawa dia mempunyai satu kilang di Bukit Minyak. Fungsi kilang tersebut. Jenis perniagaan yang dijalani oleh bapa saudara beliau sebelum beliau mengambil alih secara rasminya. Jenis barangan yang dijual dan negara keluaran barang-barangan ini pada zaman ayahnya. Contoh fungsi sesetengah rempah-ratus. Sebab beliau tidak lagi menjual ubi dan bawang. Barangan yang biasa dibeli oleh penduduk tempatan. Jenis rempah yang digunakan untuk masakan yang berbeza.</p>	

<b>Track: SF1501_0002</b>	<b>Time frame: 00:00:00 - 00:10:05</b>
<p>Synopsis:</p> <p>Teruskan huraian tentang jenis rempah yang digunakan untuk masakan yang berbeza. Peratusan orang yang membeli rempah siap giling dan rempah mentah. Cara dia belajar ilmu mengenai rempah-ratus. Pembungkusan rempah-ratus. Mengatakan yang ramai pelanggan suka mencari rempah keluaran tempatan. Menghuraikan air minuman sarbat.</p>	
<b>Track: SF1501_0002</b>	<b>Time frame: 00:10:05 - 00:20:00</b>
<p>Synopsis:</p> <p>Sebab tidak perlu menyimpan stok yang banyak. Contoh rempah yang dicari orang ramai dan sebabnya. Buah kurma kini dibeli sepanjang masa bebanding dengan hanya dibeli sewaktu Ramadhan pada masa dahulu. Negara mengeksport rempah-ratus dan jenisnya. Pelanggan dan rempah yang biasa dibeli oleh mereka.</p>	
<b>Track: SF1501_0002</b>	<b>Time frame: 00:20:00 - 00:31:03</b>
<p>Synopsis:</p> <p>Pengangkutan yang digunakan oleh pelanggan apabila berkunjung ke kedai pada masa dahulu. Hari yang paling banyak pelanggan berkunjung ke kedai. Hari bercuti pada masa dahulu dan sekarang. Musim kemuncak bisnes dalam masa setahun. Contoh harga sesetengah rempah-ratus pada masa dahulu dan sekarang. Sebab kenaikan harga rempah-ratus. Kadar cukai yang dikenakan pada zaman pelabuhan bebas. Negara mengeksport buah kering dan jenisnya. Perbezaan antara buah kurma yang diimport dari negara-negara yang berbeza.</p>	
<b>Track: SF1501_0003</b>	<b>Time frame: 00:00:00 - 00:10:00</b>
<p>Synopsis:</p> <p>Teruskan huraian tentang perbezaan antara buah kurma yang diimport dari negara-negara yang berbeza. Cara menghantar barangan dari gudang beliau di Bukit Minyak ke kedai. Cara menghubungi pembekal barangan. Cara mendapat perhubungan pembekal. Cara membuat pembayaran kepada pembekal barangan. Masa yang diambil untuk ketibaan barangan mengikut negara yang mana pesanan barangan dibuat. Cara untuk menentukan kuantiti barang yang patut dipesan setiap tahun.</p>	
<b>Track: SF1501_0003</b>	<b>Time frame: 00:10:00 - 00:23:11</b>
<p>Synopsis:</p> <p>Sebab barangan dari Arab menjadi popular sekarang. Menghuraikan contoh jenis barangan Arab yang dijual. Menghuraikan tentang pengupahan orang India Muslim untuk menggiling rempah. Mula menggunakan mesin untuk menggiling rempah sejak tahun 1985. Sebab beliau suka perniagaan rempah-ratus. Kedai beliau mengalami kerugian semasa mata wang jatuh pada tahun 1998. Bagaimana untuk mengekalkan pelanggan. Perancangan bisnes pada masa depan.</p>	

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<b>Track: SF1501_0001</b>	<b>Time frame: 00:00:00 - 00:10:03</b>
<p>Synopsis:</p> <p>Born in India in 1955. Came to Penang at the age of 5. Initially schooled at Hutchings School but later continued his studies in India following his father's death. Visited Penang once in five years while still studying. Back to stay in Penang when he was about 20 years old. Described business history of M. Abdul Gaffar. Imported and exported goods. Exporting countries. Family background. The business history.</p>	
<b>Track: SF1501_0001</b>	<b>Time frame: 00:10:03 - 00:20:07</b>
<p>Synopsis:</p> <p>The reason of introducing retail business besides wholesale. The reason of selling off the Penang Street shop at the age of 17. Starting modal for the business. The reason of choosing import and export business. How the business was started by his father. Way to display goods sold at shop to his outstation customers. Transportation used to conduct business in other states. Why he focused more on customers in Johor. Moved his business to Market Street in 1980.</p>	
<b>Track: SF1501_0001</b>	<b>Time frame: 00:20:07 - 00:31:03</b>
<p>Synopsis:</p> <p>The shop operating hours then and now. Mentioned owning a factory in Bukit Minyak. The function of the factory. Type of business conducted by his uncle before he officially took it over. Types of goods sold and their producing countries during his father's time. Examples of certain types of spices. Why he had stopped selling potato and onion. Commonly bought items by local residents. Spices used for different dishes.</p>	
<b>Track: SF1501_0002</b>	<b>Time frame: 00:00:00 - 00:10:05</b>
<p>Synopsis:</p> <p>Continued with the description on different spices for different dishes. Percentage of people who would buy readily ground spices and raw spices. How he learned about spiced. The packaging of spices. Mentioned many customers liked to look for spices produced locally. Described the sarbat drink.</p>	

<b>Track: SF1501_0002</b>	<b>Time frame: 00:10:05 - 00:20:00</b>
<p>Synopsis:</p> <p>Why it was not necessary to keep a lot of stock. Example of commonly asked-for spices and why. Dates at the present time were bought throughout the year compared to only being bought during Ramadhan in the past. The spices exporting countries and spices they produced. Customers and the spices they usually bought.</p>	
<b>Track: SF1501_0002</b>	<b>Time frame: 00:20:00 - 00:31:03</b>
<p>Synopsis:</p> <p>Transportation used by the customers when patronizing his shop in the past. The day with most customers visiting the shop in a week. Off day in the past and today. Peak season of a year. Examples of certain types of spices in the past and today. Reason of the increase in price. The tax rate during the free port era. Dried fruit exporting countries and its types. Differences between dates imported from different countries.</p>	
<b>Track: SF1501_0003</b>	<b>Time frame: 00:00:00 - 00:10:00</b>
<p>Synopsis:</p> <p>Continued with the description of differences between dates imported from different countries. The transportation of goods from his warehouse located in Bukit Minyak to his shop. The way to contact his suppliers. The way to get the suppliers' contacts. The way to make payment to the suppliers. Time required for goods to arrive after placing orders, according to the countries. How to decide the amount of goods to be ordered yearly.</p>	
<b>Track: SF1501_0003</b>	<b>Time frame: 00:10:00 - 00:23:11</b>
<p>Synopsis:</p> <p>Why are Arabic products becoming popular nowadays. Described types of Arabic goods sold. Described hiring Indian Muslims for spice grinding. Started using machine for spice grinding since 1985. Why he liked the spice business. Suffered losses when the currency dropped in 1998. How to maintain his customers. His future business plan.</p>	